

**LEADING WHEN THE STAKES ARE HIGH  
PROCUREMENT’S CHALLENGE FOR 2021**

<b>12:45</b>	<b>Delegates are able to log on</b>
<b>13:00</b>	<p><b>Welcome by Roundtable Chair, Helen Mackenzie</b></p> <ul style="list-style-type: none"> <li>▪ Agenda Overview</li> <li>▪ Rules of play for making the most of the roundtable</li> </ul>
<b>13:05</b>	<p><b>The Quick-Fire Intro</b></p> <p>A quick-fire introduction to Roundtable participants</p> <ul style="list-style-type: none"> <li>▪ Name</li> <li>▪ Role and Organisation</li> </ul>
<b>13.20</b>	<p><b>Making excellence business as usual</b></p> <p>Many CPOs have delivered procurement transformation projects for the business and achieved award winning success. But sustaining that level of performance over time can be just as challenging as the change itself. And the added stress of knowing that failure could have a real impact on people’s lives is one more factor to overcome.</p> <p>For our keynote we are delighted to welcome Jamil Qureshi to the Procurious Roundtable. Jamil’s approach to performance enhancement combines the psychology of performance, psychology of leadership, leadership attitudes, improving people, cultural change techniques, and team performance. All the elements needed to deliver high performance when the stakes are high.</p>
<b>13.40</b>	<p><b>Taking stock working group</b></p> <p>An important part of our Roundtable ethos is to build relationships and a peer-support network for our senior leaders. In this session we break into smaller groups to focus on the following questions:</p> <ul style="list-style-type: none"> <li>▪ How has your team delivered for the business in the past year?</li> <li>▪ What’s been your biggest challenge as a procurement leader during this period?</li> <li>▪ What one thing you’ve learnt that you would like to share with your peers?</li> </ul>
<b>14.00</b>	<b>Feedback from the Groups</b>

14.10	<p><b>What part can procurement professionals play in rooting out the risk of modern slavery in the supply chain?</b></p> <p>With an estimated 40 million people in some form of modern slavery with 1 in 4 being children, issues such as Coronavirus and political change are impacting on supply chains forcing many to look at their sourcing in more detail. Is the contribution played by procurement professionals enough to help mitigate this terrible practice?</p> <p>Michael Ford, Global Lead EHS and Sustainability at Avetta will challenge us to do more by digging deeper into our supply chains and suggest the tools we can use to reach those lower tiers.</p>
14.30	<p><b>Afternoon tea break</b></p>
14.40	<p><b>Sharing Good Practice</b></p> <p>An opportunity to hear from a practitioner in the field about leading practice on ethical sourcing and supply chains.</p>
14.55	<p><b>Future focus break-out - Making a difference now</b></p> <p>In this session we will be building the issues forward that we've been discussing during the day</p> <ul style="list-style-type: none"> <li>• What should the priority be to tackle Modern Slavery in supply chains?</li> <li>• What challenges do we face in making this happen?</li> <li>• How can we build team capability to respond?</li> </ul>
15.20	<p><b>Feedback from the groups</b></p>
15.30	<p><b>A question of influence</b></p> <p>Whether it's presenting to the Board, engaging with a strategic supplier or motivating the team, a CPOs ability to influence needs to be second to none. But how can we do that effectively and what does the research say about what works... and what doesn't?</p> <p>In our final slot Dr Paul Joesbury, the Procurement Doctor, is going to share his research on the topic. And the results might not be quite what you think!</p>
15.50	<p><b>Wrap Up and Close</b></p> <p>Helen Mackenzie will draw the event to a close and summarise key insights and take-aways from the day.</p>
16.00	<p><b>End of day</b></p>