





# **Unlocking Growth Amidst Uncertainty**

Wednesday 19 October 2022

# **AGENDA**

#### 10.00am

#### **Welcome and Introductions**

Agenda Overview & Rules of play for making the most of the CPO Live

#### **Quick Fire Round**

A quick-fire introduction to participants

- Name
- Role and Organisation
- What's the best inflation-beating/busting idea you've had recently?

**Delegate**: Tania Seary, Founding Chairman, The Faculty, The Source and Procurious

#### 10.20am

# The Role of Technology in your Cost Optimisation Strategy

Every business pushes for lower costs and at a time when inflation is rising rapidly, we need to come up with new ideas to keep our costs manageable. Cutting back on spending may be a preferred option, but this is not possible in every situation. When supply chain disruptions lead to weakened security of supply and increased risk, reactionary measures are taken in order to protect revenue. These reactionary measures come at a cost. What is the role technology plays in optimising costs and mitigating supply chain risks, and what are the new ideas to take into account when developing your procurement strategy?

Delegate: Simon Thompson, Director, JAGGAER

#### 10.40am

# **Group Discussion: Securing supply quickly and cost effectively**

- What is the biggest challenge we are facing with direct materials right now?
- · What are your strategies for combating inflation based proposed cost increases?
- What best practice can we share on optimising costs?
- What role does technology play in securing supply quickly?

**Facilitated by** Simon Thompson, Director, JAGGAER and Tania Seary, Founding Chairman, The Faculty, The Source and Procurious

#### 11.00am

#### **Metals Outlook**

It seems almost obvious that the primary focus for all procurement professionals is price. But price is not the most important thing this contracting season. What are the areas every procurement professional should consider and what actually matters so that you will make the best buying decisions?

**Delegate:** Lisa Reisman, CEO, Metal Miner

#### 11.20am

#### **Tea Break**

# 11.30am

# Closing the Loop on Sourcing & Sustainability

**Delegate:** Joost de Kluijver, Founder, Closing the Loop

#### 11.50am

# **Data Intelligence for Responsible Sourcing**

Delegate: Mo Ahmad, General Manager EMEA & Partner Strategy, Tealbook

#### 12.10pm

# Group Discussion: Sourcing directs in a responsible/sustainable way

- What are the blockers in improving the way we source?
- Cost optimisation vs responsible sourcing is there a compromise?
- How can we develop supply chain risk tolerance?
- What role does technology play in managing sourcing responsibly?

**Facilitated by** Simon Thompson, Director, JAGGAER and Tania Seary, Founding Chairman, The Faculty, The Source and Procurious

#### 12.30pm

#### Managing direct materials is stressful...but so is everyday life!

Stuart is passionate about helping people overcome anxiety and experience the life they deserve. As a therapist, Stuart helps children and adults take back control and find their 'happy'. As a speaker, Stuart helps people understand fear and anxiety, why it's holding them back, making them procrastinate or miss out on reaching their true potential.

**Delegate:** Stuart Thompson, Creator The Still Method, Therapist, Speaker and Trainer

#### 12:55pm

#### Wrap Up and Close

Delegate: Tania Seary, Founding Chairman, The Faculty, The Source and Procurious