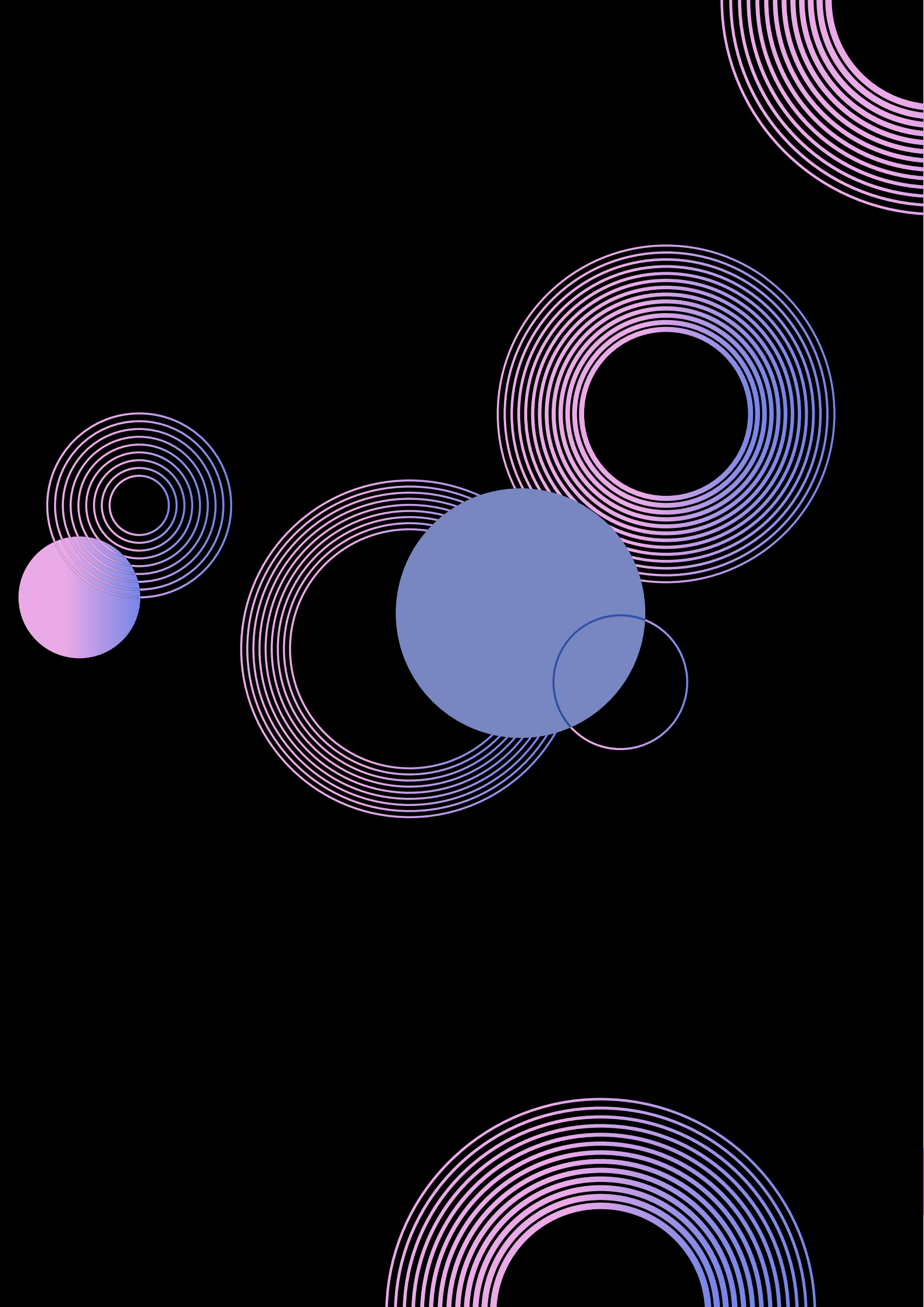



BRAVO 2025

Be part of +
something bigger

Leadership and
Development
Program for Women
in Procurement and
Supply Chain







Someone once asked me what it would be like to have both men and women equally represented at the c-level. I said, 'I don't know, but I'm excited to see what it's like!'

I dream of a world where women in procurement and supply chain don't just break the glass ceiling – they shatter it. I've had my share of encounters and challenges with corporate workplace culture that I've had to navigate throughout my career, and I'm sure for many people a personal experience or story comes to mind after even just reading that sentence.

But it doesn't have to be like that. And you don't have to navigate it alone!

Being part of something bigger together, we can work to create a career superhighway for women to fast track to the top – and that's where **BRAVO** comes in.

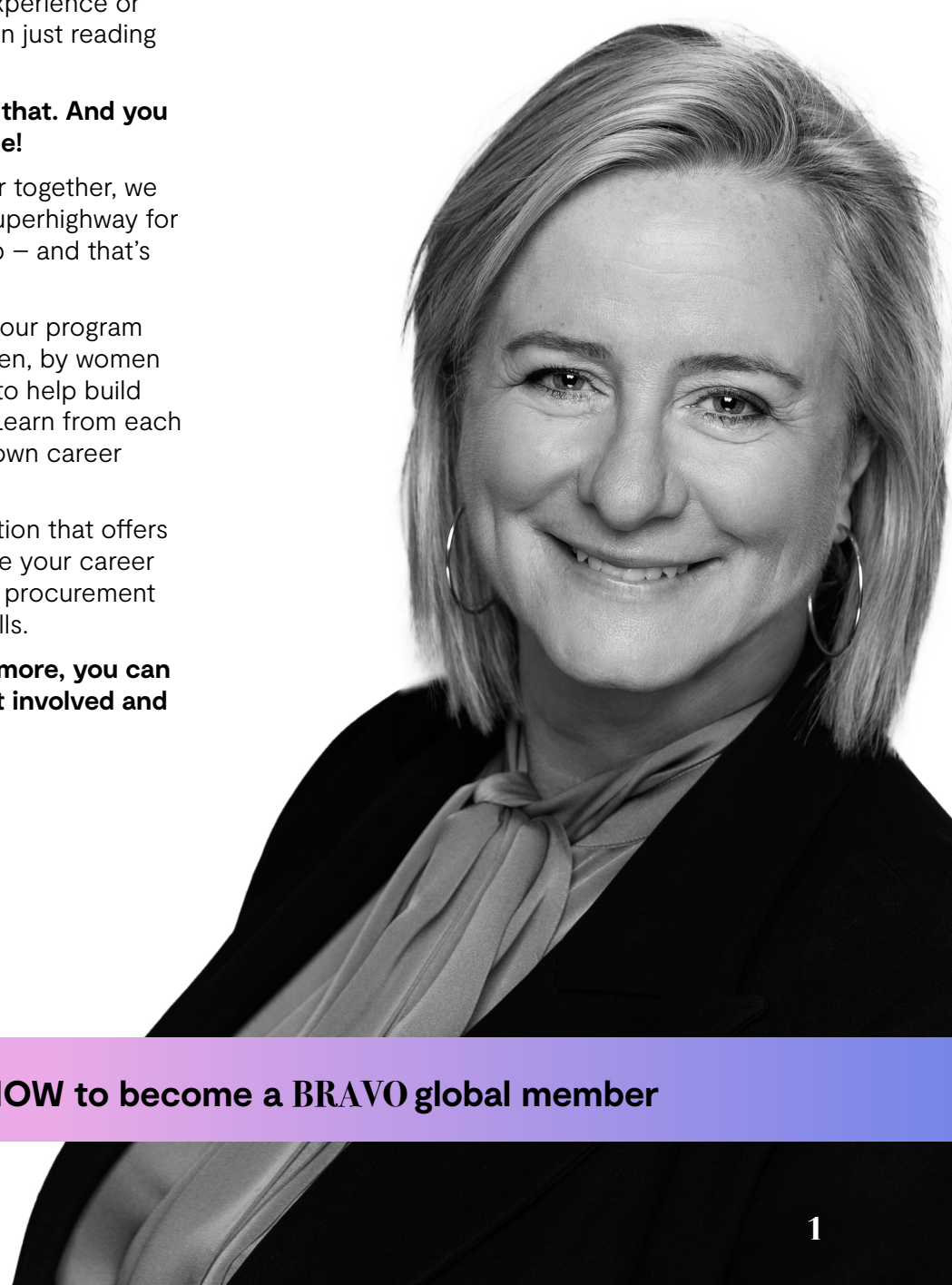
I'm proud to invite you to join our program specifically designed for women, by women (but also open to men to join to help build career pathways for us too!). Learn from each other, and even expand your own career possibilities.

BRAVO is a network of inspiration that offers you the opportunity to achieve your career goals by learning fundamental procurement knowledge and the hottest skills.

We believe that if you know more, you can change more. So why not get involved and get ahead?

Tania

Tania Seary, Founder.



REGISTER NOW to become a BRAVO global member



*You owe it to
future you*

If not now, when? It's time to take the opportunity to set yourself up for future success and **become part of something bigger.**

BRAVO empowers you to take control of your career and gives you the tools to unlock your true potential – the future you! With a community of like-minded women disrupting the workplace norm, you'll set professional goals, learn to negotiate the career you want and reshape the workplace playbook.

**See more. Know more.
Be more.**



Increase women in leadership roles

The 'she-cession' saw women in leadership roles take a big hit in the workforce over the last few years. But we're starting to see a trend emerge – women are getting back in the driving seat and back to the top.

Women now hold 38% of procurement roles, with 25% in leadership positions – and we're not stopping there!

We're all facing daily challenges but don't let our underrepresentation stop your ambition – and stop you.

The diversity in thinking, skillset and innovation that women bring to procurement is crucial to every business out there. So let's see that number higher this time next year.

Invest in your professional development and fast track towards achieving your career goals by not forgetting your greatest asset – YOU.

You owe it to your future self

'Women leaders don't just improve financial performance metrics, they also de-risk firm performance (for example, by reducing the likelihood of lawsuits, reputational scandals, and corporate crime), and improve CSR and ESG...'

Tomas Chamorro-Premuzic, Forbes, March 2022

Build a strong global network

Innovation is not a solo pursuit. **It takes a community of diverse and creative thinkers to help solve some of the big challenges that exist today in procurement and supply chain.** Join your global peers to work together in the pursuit of solutions and help create a powerful network of like-minded women.

Increase women in leadership roles

Some of the best ideas come from within our own companies. But they might not see the light of day if teams, conversations and knowledge sharing is restricted to silos – and are stuck behind organisational barriers shouting to get out. **BRAVO** breaks down these walls by uniting you with other women around the globe, to share your learned experiences. Let's learn, grow, change and connect as one powerful force.

Improve cultural diversity

We want to embrace YOU and your uniqueness when you join **BRAVO**. Real change is made by having a future where workplaces are more diverse and productive. All our members come from a plethora of industries, backgrounds and countries, allowing us to ensure everyone's voice is amplified.

Have your voice heard

BRAVO gives you the platform to become part of something bigger. Have your voice heard while shining a light on unfair labour practices and ethical sourcing dilemmas and begin to build understanding and action to protect women and children within our supply chain.

Grow demand for female talent

Fostering growth and leadership is an essential part of the employee value proposition. By showing that gender is valued within our profession, we're keeping the swimming lanes open and are encouraging more women to move up the ranks.

Continue professional development

Earn Continuing Professional Development (CPD) points and be recognised for your commitment to lifelong learning and improvement.



Gisela Versiani
Rio Tinto

"I really enjoyed the interactive nature of the sessions; it made the experience feel more personal and engaging. Being able to actively participate and interact with other attendees added depth to the discussions, fostering a sense of connection within the group. It's a great program that has been not only exciting but also an experience that's helped me grow professionally and personally."



What's in your BRAVO briefcase?

You've got to have the right tools for the job.

BRAVO is a professional development program designed for women in procurement and supply chain who want MORE.

You'll have exclusive access to on-demand masterclasses and networking opportunities to give you the confidence and courage to leave a lasting impact on the world of procurement.

Discover what's in your **BRAVO** briefcase:

Masterclasses

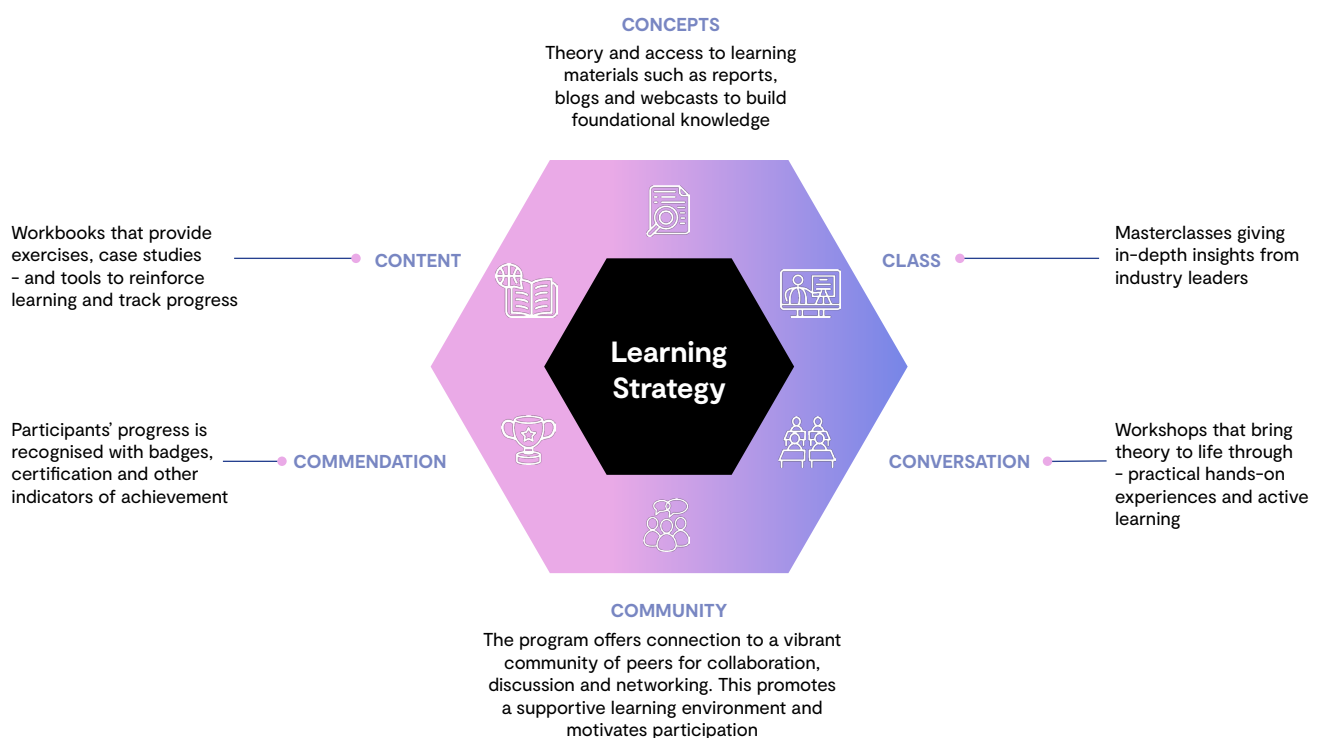
Led by world-class thinkers, masterclasses are available for download on-demand, on your schedule. These sessions introduce you to key topics with practical advice, case studies, and tools to advance your career.

Live Workshops

Our 90-minute workshops, giving you ample opportunities for activities and skills development. You'll get to deep dive into the hot topics shaking up the business world with other women, and men, who have walked in your shoes, with the choice of joining two times that work for you.

Program Workbooks

To help put your learnings into action, we've gathered all the resources, including digital handouts and worksheets, from the program together in one hub. You can find practical worksheets and information to reference as you operationalise your learnings and embed new skills into your ways of working.



On-demand library of past content

Tap into our exclusive library of inspiration and discover resources, workshops and masterclasses from previous years.

Learn from world-class women who come from all walks of life, from procurement experts to career coaches and beyond.

Through this library, you can learn the topics that defined previous years and integrate these learnings into your workplace, such as:

- **LeadHERship Mastery**
- **Mastering Effective Communication Strategies**
- **The Art, Science and Practice of Highly Collaborative Relationships**
- **The Power of Femininity in Leadership**
- **How To Strengthen Your Inner (Cheer) Leader**

Global Network Membership

BRAVO is more than just a learning program – it's a global community.

You'll be part of the largest global network of like-minded women who want to be part of something bigger.

We offer connection, guidance, and support from experienced professionals who understand your challenges and can help you achieve your personal goals, no matter where you are in the world.



Martha Martinez
Global Business Process Lead
– Supply Planning, Nufarm.

“I hate networking with a passion, I never knew what to say to new people and it felt daunting to have cold conversations with strangers. That is until I attended the **BRAVO** masterclass on Confidence, Conversations and Connections. Shout out to Haley Angel who took us through a practical exercise on how to take an effective, and for me less daunting, approach to networking.”



REGISTER NOW to become a **BRAVO** member

Your 2025 professional

Let's Get Started!



Join our energising first session to meet all your BRAVO peers and learn how to make the most of this amazing program.

- Understand the importance of networking in advancing your career
- Identify key individuals and resources available within the BRAVO program
- Gain clarity on how to make the most of the program

Imposter Syndrome



Uncover the secrets to overcoming perfectionism in the workplace and how to set meaningful boundaries to get you back onto a courageous path.

- Recognise and overcome perfectionism while combatting imposter syndrome
- Ensure you stay on a courageous professional path and maintain a high performance
- Prepare for and engage in brave conversations that address issues related to race, equity, and inclusion

Self Promotion



Feel empowered to take control of your personal brand through the Performance, Image, and Exposure (PIE) model.

- Apply the PIE model to enhance your personal brand and stand out in your career
- Understand how your personal brand impacts career advancement
- Visibility and recognition within your organisation

Negotiation



Unlock the secrets to negotiate what you want in an ever-evolving business landscape.

- Advanced relational contracting principles to improve negotiation outcomes
- Move away from traditional negotiation approaches and apply more collaborative, flexible models
- Implement co-operative and value-driven negotiation techniques to foster stronger partnerships

AI



Get a glimpse into the future of procurement and how artificial intelligence (AI) is reshaping sourcing processes.

- Identify the implications of AI-powered procurement and its potential for efficiency and savings
- Navigate and leverage the shift towards AI in procurement processes
- Learn and implement strategies for adapting to, and harnessing the power of AI-driven transformations

Development Program

Diversity and Inclusion



Delve into the critical role of diversity and inclusion in leadership how you can develop actionable strategies to overcome age-related biases.

- Identify the complex interplay between generational diversity and leadership
 - Analyse the positive impact of gender, ethnic, and age diversity
- Develop and implement strategies to combat ageism and promote inclusivity

Leadership and Development



Embrace courage and confidence during your leadership journey. Feel empowered to drive success, cultivate a culture of bravery, and create a lasting impact.

- Build confidence in your leadership style and assert boundaries
- Create high-performing teams and apply practical tools to drive team success
- Confidently lead with clarity and influence within your organisation with refined communication skills

Communication



Develop the communication skills necessary to engage, influence, and lead with impact.

- Engage and command the attention of your audience through clear, compelling narratives
- Implement techniques to speak with confidence and control to ensure your voice is heard
- Use persuasive communication to master the art of influencing stakeholders

Resilience



Arm yourself with the tools to strengthen your personal and professional success through the power of resilience.

- Define resilience and its application in a personal and professional context
- Cultivate resilience in the face of change and uncertainty
- Adapt to evolving business environments by developing the ability to navigate ambiguity

Cycles of Womanhood



Discover how recognising and normalising the natural life cycles of women can positively affect workplace diversity and inclusion.

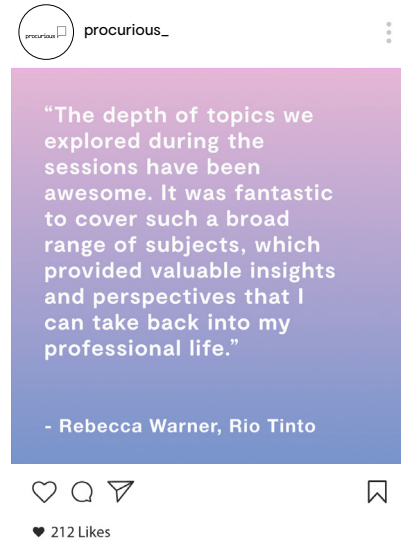
- Engage in, and normalise, open conversations about the natural cycles women experience and how they can impact workplace performance
- Pave the way for more women to advance into senior leadership roles by removing barriers

No one belongs here more than you

BRAVO is for the disrupters. The game changers. The advocates who see the glaring lack of women in leadership roles throughout procurement's senior ranks.

The ambitious force of change. If you identify with these traits, then **BRAVO** is for YOU.

Through this program, you'll tackle the pressing issues and sharpen the core abilities you need to stay ahead and connect with other women in procurement who have been in your shoes.



Global sessions that work for you wherever you are



What do people say about BRAVO♀?



"I am really enjoying being part of the BRAVO community and the learnings from the individual sessions have been very enriching. I look forward to the future sessions and face to face catch ups with like minded procurement and supply chain specialists and deepening those new relationships."



Pratiksha Becker
Supply Optimisation
Solutions



"The sessions were incredibly insightful, allowing me to pinpoint areas for improvement within our processes."



Hassan Raza
Novartis



"BRAVO has meant so much to me in the last year. It is professional and personal support. Being able to participate in BRAVO courses reminded me that I had value as I was and that I had the ability and opportunity to grow. It was truly a game changer."



Melissa Larsen
Rio Tinto



1000+
Participated
in the
program

100+
Companies

90+
Events

70
Speakers

1
Global
Community

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How do I pay for **BRAVO**?

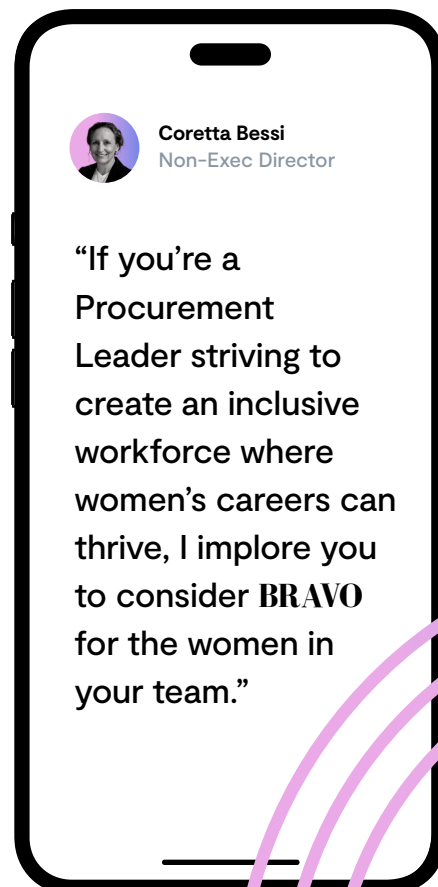
We want to ensure as many women, and men, can access the **BRAVO** program. Which is why opening our offering up globally is such a huge milestone.

Contact us today to learn more about flexible payment plans or scholarship programs. Alternatively, you can request a call-back by filling out our online form.

**You don't get what
you deserve, you get
what you negotiate.**

Most **BRAVO** members have the program funded and endorsed by their company. If you want to ask your boss for support in joining the program to learn and develop – we've drafted the words, so you don't have to!

Copy and paste this template below to craft a compelling case for your professional development, and more importantly – for yourself!



REGISTER NOW to become a **BRAVO** global member

New Message

To

Subject

Dear <insert your manager name>,

I know that <insert your company name> is committed to building a diverse workforce and achieving more balanced gender representation at every level.

I've been made aware of the 2025 **BRAVO** leadership program, which is tailored for women in procurement and supply chain. The workshops in this program resonate with my professional objectives.

Specifically, it's geared towards refining my <mention specific skills you want to develop> skills. The 12-month program operates entirely in a virtual format and has a registration fee of <include local pricing>.

The BRAVO program offers:

- Masterclasses, workshops and discussion groups with global thought leaders
- Access to a global procurement and supply chain network
- Learning from real-life case studies tailored to our profession
- Practical, goal-oriented learning
- On-demand access to valuable resources
- The ability to earn Continuing Professional Development (CPD) points

Participating in **BRAVO** will elevate my personal and professional growth, but also enrich <your company's name> by forging meaningful connections beyond our immediate team. I believe it will help position me as a champion for women's leadership within our organisation.

The program starts in March 2025. Please let me know your thoughts once you have had time to consider this request.

Kind regards,

<Your name here>

Send



Get in touch

To see a full program, or to become a member of the BRAVO program in your region, please visit:



APAC



EMEA

Program membership price

APAC: \$3,000 + GST

EMEA: £1,700 + VAT

Contact us for group pricing



Natarsha Orman
BRAVO Events and
Partnerships Executive
natarsha.orman@thefaculty.com.au
+61 411 101 801

If you have any questions, we'd love to answer them for you.

We are shaking things up this year and breaking down the silos.

The BRAVO program has always been a global community but this year we will combine all regions and move as one.

1 big program, 1 platform, 1 community with options that work for you. Rub shoulders with members around the world while you get to pick the time zone that works for you, on your schedule.

It makes the program more fluid and adaptable to be able to learn wherever you are in the world - without the division.

*One course
doesn't make
a career*

