

BRAVO 2025

*Be part of +
something bigger*

**Leadership Program for Women in
Procurement and Supply Chain**



procurious 

Let's Get Started!



Join our energising first session to meet all your BRAVO peers and learn how to make the most of this amazing program.

You'll learn how to:

- Understand the importance of networking in advancing your career, and how to plan and engage in activities that support your professional growth
- Identify key individuals and resources available within the BRAVO program
- Gain clarity on how to make the most of the program and the opportunities it offers

Imposter Syndrome



Uncover the secrets to overcoming perfectionism in the workplace and how to set meaningful boundaries to get you back onto a courageous path.

You'll learn how to:

- Recognise and overcome perfectionism while combatting imposter syndrome through resilience and self-confidence
- Develop and implement strategies and boundaries to ensure you stay on a courageous professional path and maintain a high performance
- Prepare for and engage in brave conversations that address issues related to race, equity, and inclusion

Self Promotion



Feel empowered to take control of your personal brand through the Performance, Image, and Exposure (PIE) model.

You'll learn how to:

- Apply the PIE model to enhance your personal brand and stand out in your career
- Understand how your personal brand impacts career advancement
- Develop and implement strategies to improve visibility and recognition within your organisation

Negotiation



Unlock the secrets to negotiate what you want in an ever-evolving business landscape.

You'll learn how to:

- Identify advanced relational contracting principles to improve negotiation outcomes
- Move away from traditional negotiation approaches and apply more collaborative, flexible models
- Implement co-operative and value-driven negotiation techniques to foster stronger partnerships

AI



Get a glimpse into the future of procurement and how artificial intelligence (AI) is reshaping sourcing processes.

You'll learn how to:

- Identify the implications of AI-powered procurement and its potential for efficiency and savings
- Navigate and leverage the shift towards AI in procurement processes, such as non-procurement staff using AI to execute sourcing events
- Learn and implement strategies for adapting to, and harnessing the power of, AI-driven transformations within your profession

Diversity and Inclusion



Delve into the critical role of diversity and inclusion in leadership how you can develop actionable strategies to overcome age-related biases.

You'll learn how to:

- Identify the complex interplay between generational diversity and leadership
- Analyse research that demonstrates the positive impact of gender, ethnic, and age diversity on organisational success
- Develop and implement strategies to combat ageism and promote inclusivity while creating a culture of diversity and inclusion within your workplace

Leadership and Development



Embrace courage and confidence during your leadership journey. Feel empowered to drive success, cultivate a culture of bravery, and create a lasting impact.

You'll learn how to:

- Build confidence in your leadership style and assert boundaries effectively
- Implement collaboration strategies to create high-performing teams and apply practical tools and insights to drive team success
- Confidently lead with clarity and influence within your organisation with refined communication skills

Communication



Develop the communication skills necessary to engage, influence, and lead with impact.

You'll learn how to:

- Engage and command the attention of your audience through clear, compelling narratives that communicate your message effectively
- Implement techniques to speak with confidence and control to ensure your voice is heard
- Use persuasive communication to master the art of influencing stakeholders

Resilience



Arm yourself with the tools to strengthen your personal and professional success through the power of resilience.

You'll learn how to:

- Define resilience and its application in a personal and professional context
- Implement actionable strategies to cultivate resilience in the face of change and uncertainty and handle challenges with flexibility and strategic thinking
- Adapt to evolving business environments by developing the ability to navigate ambiguity

Cycles of Womanhood



Discover how recognising and normalising the natural life cycles of women can positively affect workplace diversity and inclusion.

You'll learn how to:

- Develop and implement effective strategies that can foster positive impacts for women's leadership and career progression
- Engage in, and normalise, open conversations about the natural cycles women experience and how they can impact workplace performance
- Pave the way for more women to advance into senior leadership roles by removing barriers